



Assessment Cost Considerations

LRI will be pleased to provide cost information for our programs and/or for implementation training. To do so, we will need specific information from you. If, when you contact us, **you can provide the specific information requested below, we will promptly provide realistic costs.**

For price quotes or to raise questions about the above or the following, please contact:

Customer Support, Learning Resources: 203-637-5047 or contact Jean Davis-French at: Jeandf@learning-resources.com

General Comments

- 1 LRI offers a range of soft skills assessments for different jobs and different levels of jobs. Each program has its own pricing structure.
- 2 LRI provides assessments to for-profit and not-for-profit organizations; each has its own pricing structure.
- 3 Programs are delivered in two basic formats: DVD or VHS and Over the Internet; each has its own pricing structure and delivery requirements. For example: Internet delivery requires a webinar-delivered training for administrators; DVD-delivery requires an Administrative Kit(s).
- 4 Costs per category of assessment (per person or per assessment) is dependent on the volume of usage: higher usage lowers unit cost

Assessment Training-Related Costs

Response

- 1 For which Assessment Program should we provide costs?
- 2 How will you want it delivered? **NOTE:** Workforce Readiness and Bank Teller are available on line; all programs are available via DVD/VHS
- 3 At how many locations will you offer the program?
- 4 Annually, how many people do you estimate you would assess?
- 5 Different customers find themselves using an LRI program once, sometimes twice, for pre- and post assessment and sometimes developmentally, if the customers will be involved in development for several months or more. Ideally - or on average - how many times would you assess/reassess and individual?
- 6 How many professionals from your organization will be impacted by this assessment process; that is, what is the total number of administrators of the assessment, counselors, workshop or course delivers, liaisons with the employer community, part-time faculty, job-development coordinators, work-experience mentors - and perhaps others?

(Please indicate: 1, 2 or several times)

Implementation training is helpful to staff impacted by this program. While implementation training is not a rigid requirement for using this technology, program staff who receive training are more successful with the program than those not trained.

The purpose of this questions is to ask: How many people might participate in implementation training, should you elect to use our technology? This will help us estimate a reasonable implementation training budget.

- 7 Many things are provided at no cost to LRI's customers:

Technical and marketing support
Discussion Guides, to enable staff to integrate soft skills discussion into learning activities.
Interview Guides

Some support materials have a cost:

Curricula exists for:
Workforce Readiness Skills (WRS)
Supervisory and Managerial Skills (SMP)

Would you like to receive information about either of these resources, which were developed to efficiently build the soft skill measured by each of these programs? **If yes, which program?**

STATE

- 8 Would you and/or colleagues like to be able to go on-line and experience the Workforce Readiness Skills program in order to better understand how our assessment technology works? There is no charge for this offer. Please contact:

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Jeandf@learning-resources.com

(Yes/No)

- 9 Certificate and Credentials: Some organization seek to have a soft skill credential issued to those assessed; others seek to create a credential the blends soft skills with academic and/or technical skills. Are credentials of concern to your organizations?

(Yes/No)